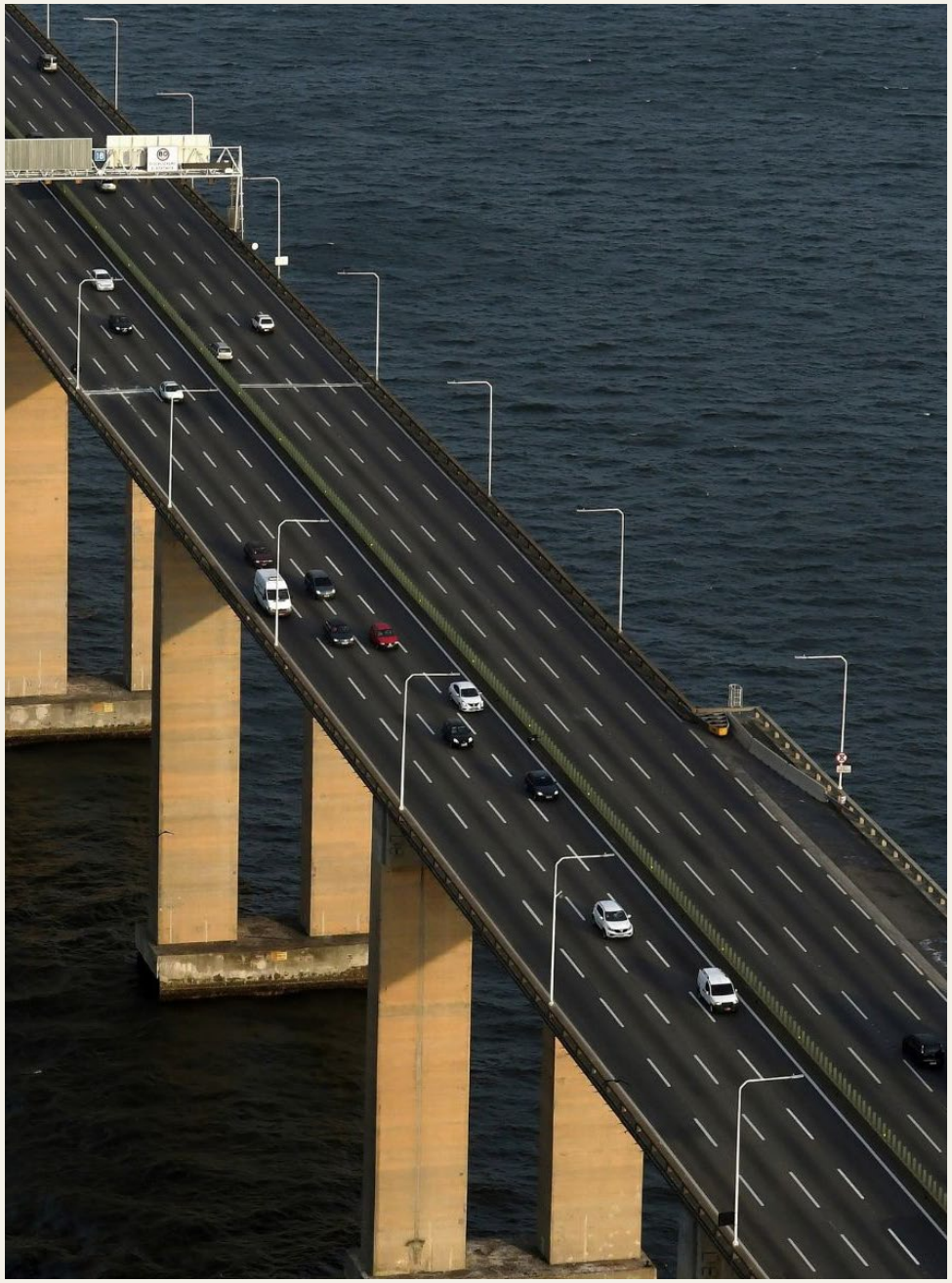


The Lab

Global Innovation Lab for Climate Finance

Could your idea be a fit for the Lab?

Eligibility, selection criteria, application process, and priority regions

22 October 2026

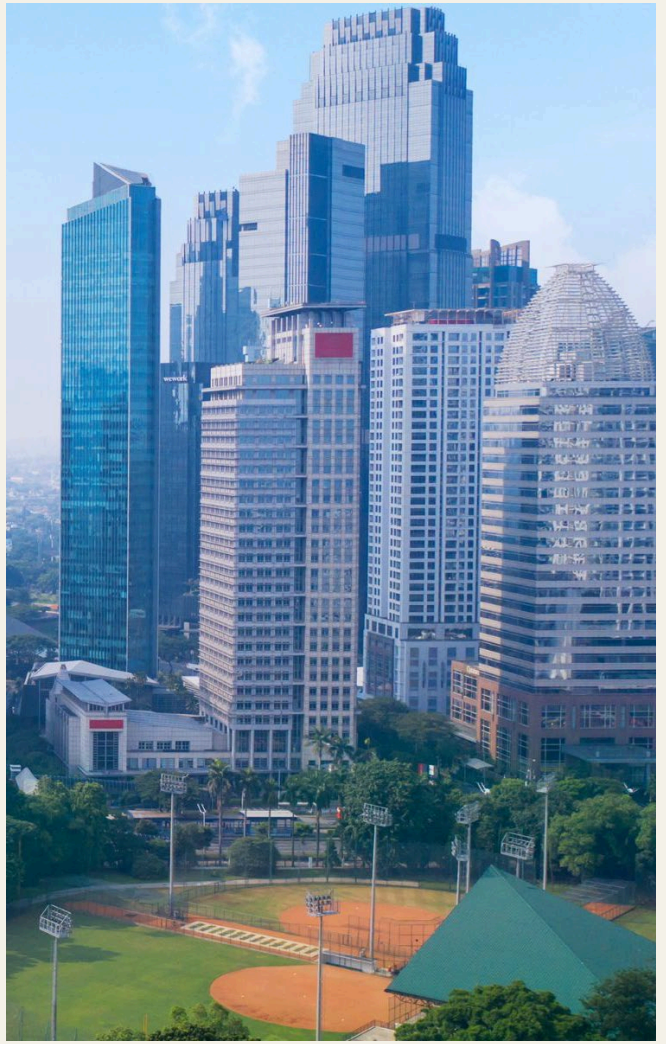
Agenda

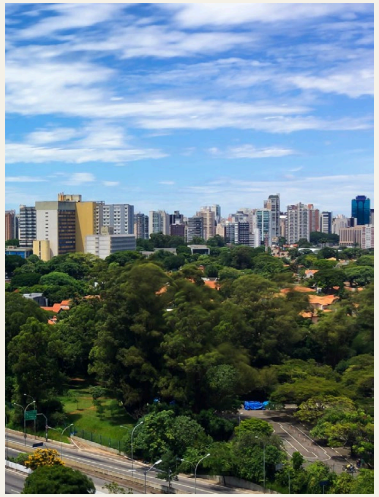
01
HOW THE LAB WORKS

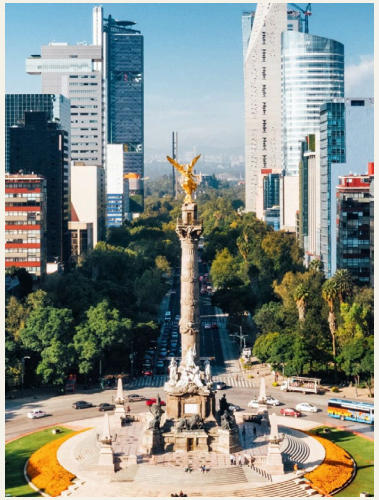
02
COULD YOUR IDEA BE A FIT FOR THE LAB?

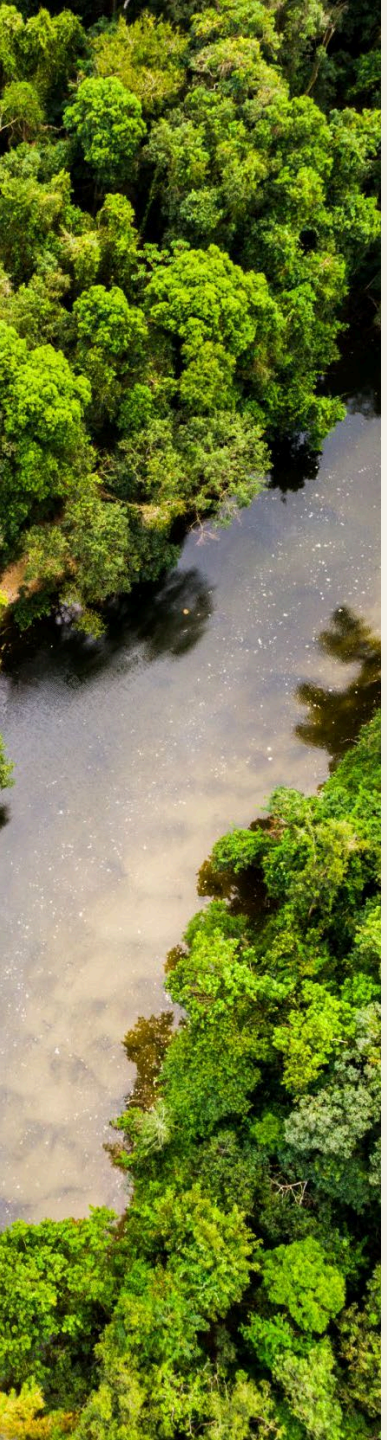
03
WHAT A SUCCESSFUL APPLICATION LOOKS LIKE

04
Q&A









A proven model for advancing financial vehicles needed to close the climate finance gap

The Global Innovation Lab for Climate Finance is an investor-led, public-private initiative that incubates innovative, well-designed, early-stage climate finance solutions to drive private investment into climate change action in emerging markets.

95

Solutions launched

$5 billion

Mobilized

100+

Lab member institutions

An incubator for sustainable finance solutions

SEP-DEC

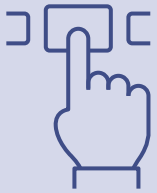
Call for Ideas



The Lab publicizes an open call for innovative, sustainable investment solutions.

JAN-FEB

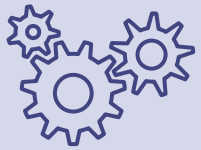
Selection



Lab Members select the most promising investment solutions to take forward.

MAR-SEP

Development



Proposals get 7 months of analysis, structuring, stress testing, and guidance from experts and investors.

AGO-SEP

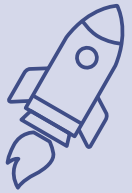
Lab Outputs



Vehicle blueprint, financial model, impact framework, and implementation pathway finalized for Member review.

SEP-OCT

Endorsement



Lab Members vote to endorse and launch the solutions to the market.

OCT-OWNARD

Go-To-Market



Solutions move into fundraising to launch pilots, with support from the Lab program and network.

The Lab's 7-month incubation process is valued at $250k

A structured curriculum combines technical development with market validation.

Lab Curriculum



Market Assessment
Position the vehicle against comparable solutions and test market additionality.

Design and structuring
Define and stress-test the investment strategy, capital deployment, vehicle mechanics, and risk allocation.

Financial modeling
Develop or stress-test capitalization, cash flows, returns, waterfall structures, and key scenarios.

Climate Impact
Develop the climate thesis, theory of change, KPIs, impact modeling, and E&S considerations.

Market Validation



Working Groups
Multidisciplinary investors and experts challenge and advise on the vehicle.

Bilateral engagement
Targeted conversations test specific assumptions and design choices

Lab milestones
The network reviews progress throughout the cycle, culminating in Endorsement.

What we expect from Proponent teams

The Lab is a co-creation process. Strong engagement from Proponents is essential to getting the most from it. Validation, network access, and implementation support are benefits of **active participation**.



CO-CREATE

Work actively alongside CPI analysts



COMMIT

Dedicate 2-3 days/week across the team, with 1-2 focal points



DECIDE

Make timely, evidence-based design decisions



CHALLENGE

Be open to testing and revising assumptions



INFORM

Provide the information needed for robust analysis



OWN

Lead the vehicle through fundraising and implementation

Five regional windows are open for 2027

All proposals must target implementation in ODA-eligible countries.
Preliminary applications are due October 25.

AFRICA
Sub-Saharan

- Mitigation

ASIA-PACIFIC

- Mitigation

BRAZIL

- Mitigation / Adaptation co-benefits

INDIA

- Mitigation and/or adaptation

LATIN AMERICA & THE CARIBBEAN

- Mitigation / Adaptation co-benefits



2027 Application & Selection Timeline

Preliminary Application

SEP 21→ OCT 25

Applicants submit preliminary vehicle information

MID NOVEMBER

Selected applicants move forward.

Full Application & Interviews

EARLY DECEMBER

Full applications are due.

DECEMBER-JANUARY

Interviews with shortlisted applicants.

Selection

MID FEBRUARY

Regional Selection Meetings.

EARLY MARCH

Global Selection Meeting.

New cohort selected



How ideas are assessed

Core criteria inform the selection of ideas, prioritizing those at the right stage for incubation and those that will benefit most from the Lab program.

Actionability

Solutions are feasible and risk-managed, with a clear implementation pathway.

Catalytic Potential

Lab ideas have the potential to mobilize private sources of climate finance and scale-up investment in target markets.

Innovation

Lab ideas address barriers to climate finance in a unique way.

Financial Sustainability

Lab ideas have a clear strategy for achieving commercial viability.

Lab Fit

The Lab offers significant value-add to the proponents' needs to ensure their success.

Is your idea eligible for the Lab?

Strong applications meet all four requirements. If any of these don't apply, your idea may not be a fit for the 2027 Lab cycle.



1. FINANCIAL VEHICLE

- An investment structure or mechanism designed to mobilize private capital.
- Not an individual project or standalone technology.



2. RIGHT STAGE

- Initial development/ feasibility & structuring
- Defined enough to build on, early enough to benefit from co-creation



3. RIGHT TEAM

- Relevant experience + capacity to engage
- Including significant staff time throughout the cycle



4. RIGHT GEOGRAPHY

- Implementation in an ODA-eligible country
- Within one of the 2027 regional windows

What is a financial vehicle?

The Lab supports financial vehicles, not individual projects or standalone technologies.

❌ NOT ELIGIBLE		✅ ELIGIBLE
Climate-tech company developing sustainable cookstoves	→	Financial vehicle providing loans for households to purchase sustainable cookstoves
Non-profit providing grants to farmers for climate-smart tools	→	Financial vehicle designed to improve financing for regenerative businesses

What makes a strong Preliminary Application?

Before applying: Review the Guidelines · FAQ · Lab Portfolio

BE SPECIFIC

Clearly explain the barrier, vehicle, target market, and how financing will flow.

SHOW YOUR LOGIC

Connect the market barrier → financial mechanism → private capital → climate impact.

BE HONEST ABOUT WHAT'S UNDEFINED

You don't need a finished vehicle. Identify what still needs development or testing.

SHOW WHY YOUR TEAM CAN DELIVER

Demonstrate relevant experience, capacity, and commitment to take the vehicle forward.

What makes a strong Proponent team?

Help us understand why this is the right team to develop and implement the vehicle.

1. RELEVANT EXPERIENCE

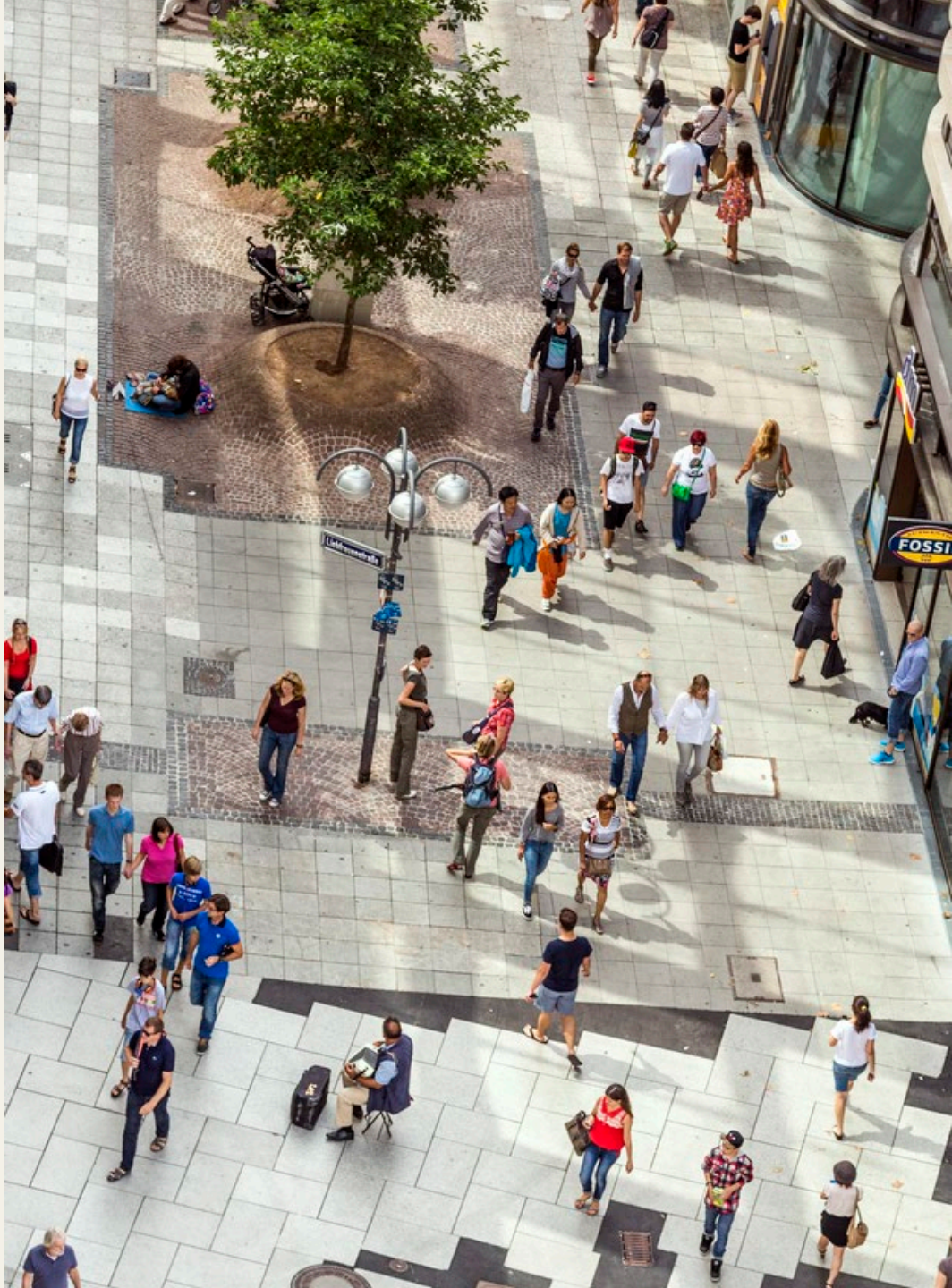
Track record of deploying capital and/or developing climate solutions.

2. CAPACITY & COMMITMENT

Ability to dedicate significant staff time, including 1-2 focal points who can work closely with CPI.

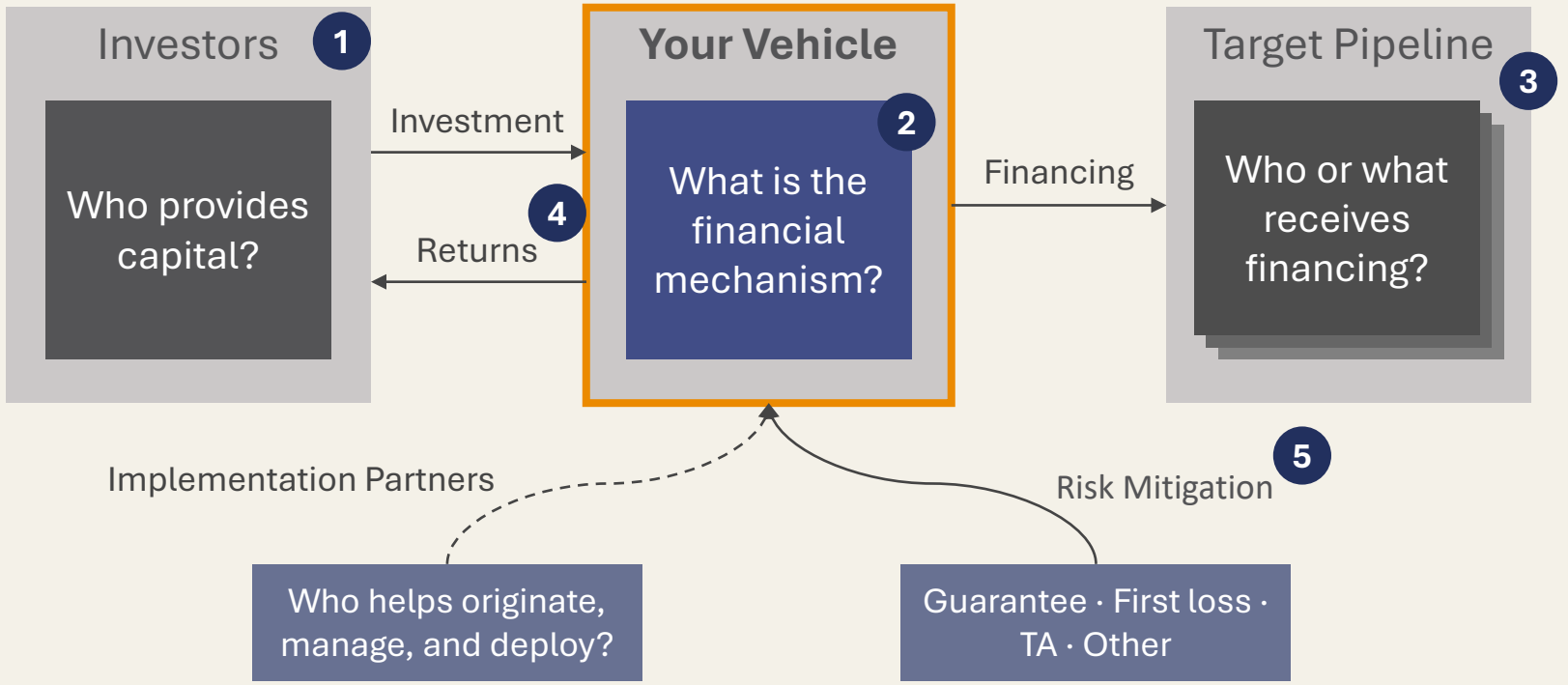
3. OWNERSHIP & DECISION-MAKING

A cohesive team with institutional support and the authority to make decisions and ultimately implement the vehicle.



Help us understand how your vehicle works

Show us the market barrier your vehicle addresses, then help us follow the flow of capital from investors to the target pipeline, and how returns flow back.

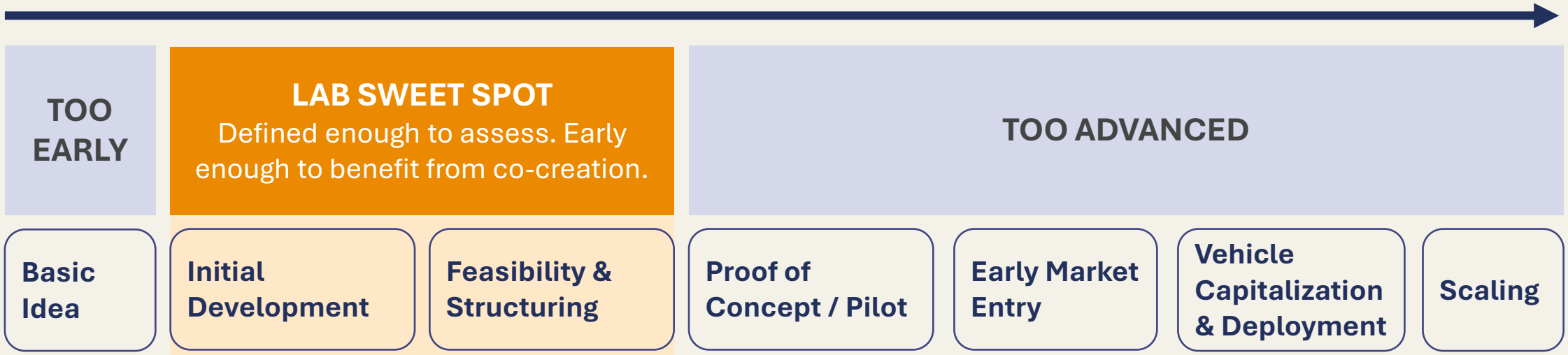


Your application should answer:

1. **WHO** provides the capital?
2. **HOW** does capital flow through the vehicle?
3. **WHAT** does the vehicle finance?
4. **HOW** does it generate returns?
5. **WHAT** risks need to be addressed?

Is your vehicle at the right stage?

The Lab typically works with vehicles in the **Initial Development** or **Feasibility & Structuring** phases.





Three things to remember before applying

1. FINANCIAL VEHICLE

A mechanism to mobilize private capital, not an individual project or technology.

2. RIGHT STAGE

Defined enough to assess, early enough to benefit from co-creation.

3. RIGHT TEAM

Experience, decision-making capacity, and time to actively participate.

Questions

The Lab

Global Innovation Lab
for Climate Finance

Thank you