



Global Innovation Lab
for Climate Finance

Could your idea be a fit for the Lab?

Eligibility, selection criteria, application
process, and priority regions

23 September 2026

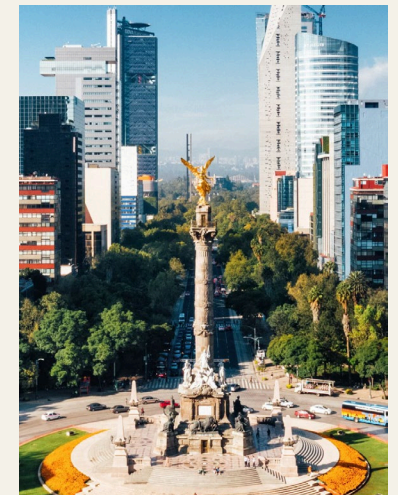
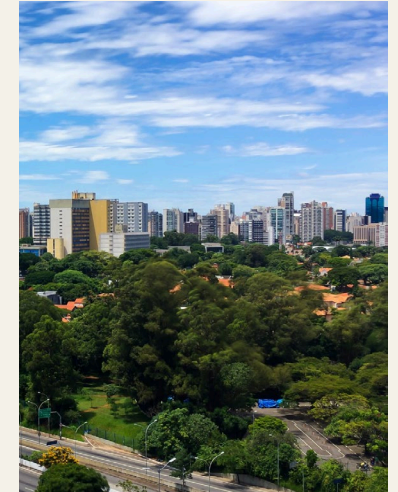
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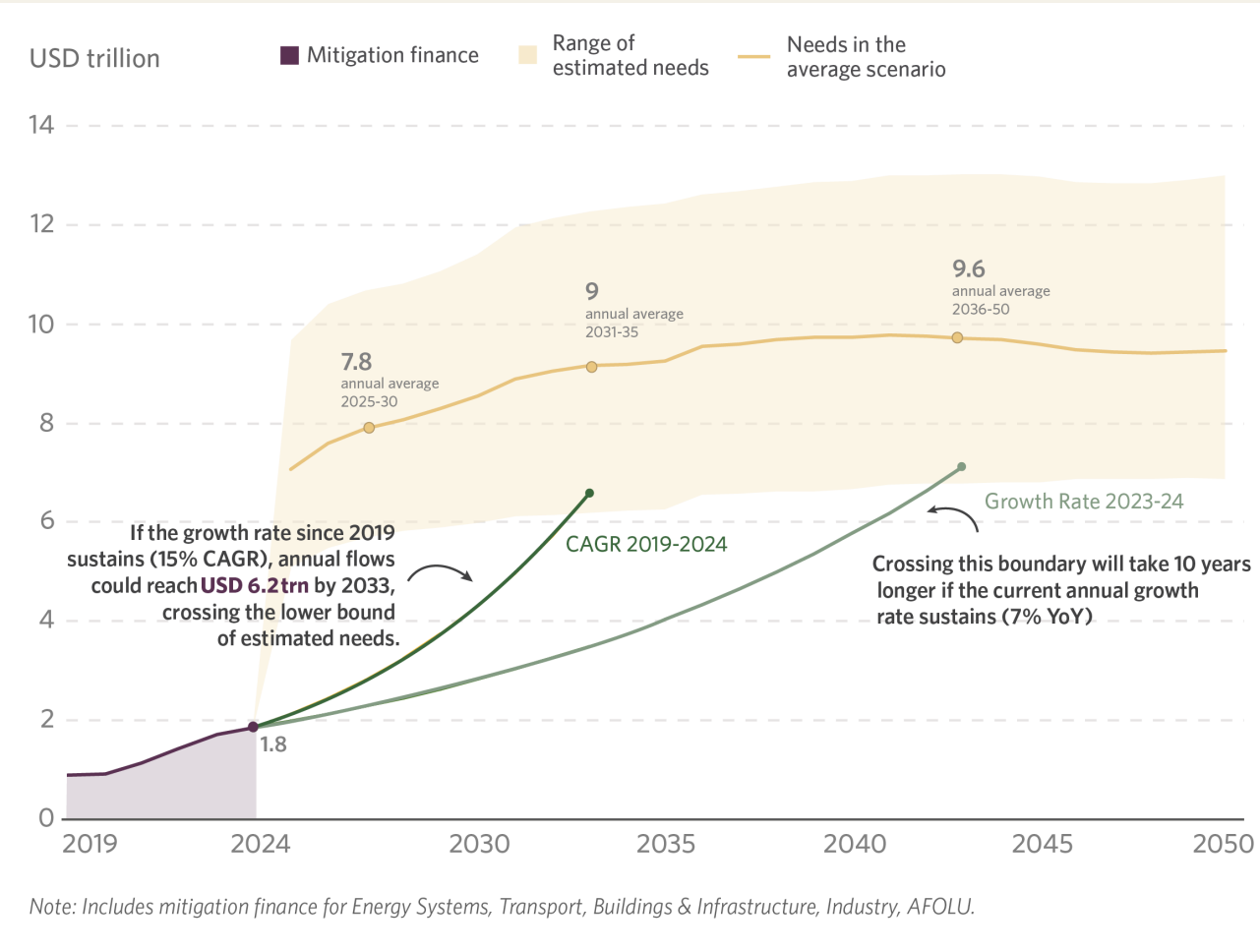
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How the Lab works

Addressing the climate finance gap

Climate finance is growing, but not at the pace required



Tracked climate finance

\$2 trillion

Annually, in 2024

\$7.8 trillion

Needed for mitigation alone

\$64 billion

Tracked adaptation finance is nowhere near what is needed.



A proven model for advancing financial vehicles needed to close the climate finance gap

The Global Innovation Lab for Climate Finance is an investor-led, public-private initiative that incubates innovative, well-designed, early-stage climate finance solutions to drive private investment into climate change action in emerging markets.

95

Solutions launched

\$5 billion

Mobilized

100+

Lab member institutions

The Lab's structure fosters cross-sector cooperation



The Lab brings together over 100 institutions

FUNDERS



SECRETARIAT



GLOBAL AND REGIONAL MEMBERS

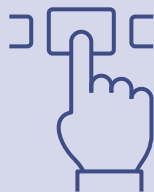


An incubator for sustainable finance solutions



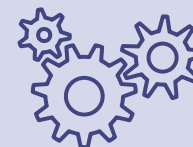
SEP-DEC **Call for Ideas**

The Lab publicizes an open call for innovative, sustainable investment solutions.



JAN-FEB **Selection**

Lab Members select the most promising investment solutions to take forward.



MAR-SEP **Development**

Proposals get 7 months of analysis, structuring, stress testing, and guidance from experts and investors.



AGO-SEP **Lab Outputs**

Vehicle blueprint, financial model, impact framework, and implementation pathway finalized for Member review.



SEP-OCT **Endorsement**

Lab Members vote to endorse and launch the solutions to the market.



OCT-OWNARD **Go-To-Market**

Solutions move into fundraising to launch pilots, with support from the Lab program and network.

The Lab's 7-month incubation process is valued at \$250k

A structured curriculum combines technical development with market validation.

Lab Curriculum



Market Assessment

Position the vehicle against comparable solutions and test market additionality.

Design and structuring

Define and stress-test the investment strategy, capital deployment, vehicle mechanics, and risk allocation.

Financial modeling

Develop or stress-test capitalization, cash flows, returns, waterfall structures, and key scenarios.

Climate Impact

Develop the climate thesis, theory of change, KPIs, impact modeling, and E&S considerations.

Market Validation



Working Groups

Multidisciplinary investors and experts challenge and advise on the vehicle.

Bilateral engagement

Targeted conversations test specific assumptions and design choices

Lab milestones

The network reviews progress throughout the cycle, culminating in Endorsement.

What we expect from Proponent teams

The Lab is a co-creation process. Strong engagement from Proponents is essential to getting the most from it. Validation, network access, and implementation support are benefits of **active participation**.



CO-CREATE

Work actively alongside
CPI analysts



COMMIT

Dedicate 2-3 days/week
across the team, with 1-2
focal points



DECIDE

Make timely, evidence-
based design decisions



CHALLENGE

Be open to testing and
revising assumptions



INFORM

Provide the information
needed for robust analysis



OWN

Lead the vehicle through
fundraising and
implementation

**Could your idea be
a fit for the Lab?**

What is the Lab looking for

Five regional windows are open for 2027

All proposals must target implementation in ODA-eligible countries.

Preliminary applications are due October 18.

AFRICA

Sub-Saharan

- Mitigation

ASIA-PACIFIC

- Mitigation

BRAZIL

- Mitigation /
Adaptation
co-benefits

INDIA

- Mitigation
and/or
adaptation

LATIN AMERICA & THE CARIBBEAN

- Mitigation /
Adaptation
co-benefits



2027 Application & Selection Timeline



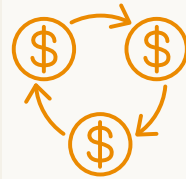
How ideas are assessed

Core criteria inform the selection of ideas, prioritizing those at the right stage for incubation and those that will benefit most from the Lab program.



Actionability

Solutions are feasible and risk-managed, with a clear implementation pathway.



Catalytic Potential

Lab ideas have the potential to mobilize private sources of climate finance and scale-up investment in target markets.



Innovation

Lab ideas address barriers to climate finance in a unique way.



Financial Sustainability

Lab ideas have a clear strategy for achieving commercial viability.



Lab Fit

The Lab offers significant value-add to the proponents' needs to ensure their success.

Is your idea eligible for the Lab?

Strong applications meet all four requirements. If any of these don't apply, your idea may not be a fit for the 2027 Lab cycle.



1. FINANCIAL VEHICLE

- An investment structure or mechanism designed to mobilize private capital.
- Not an individual project or standalone technology.



2. RIGHT STAGE

- Initial development/feasibility & structuring
- Defined enough to build on, early enough to benefit from co-creation



3. RIGHT TEAM

- Relevant experience + capacity to engage
- Including significant staff time throughout the cycle



4. RIGHT GEOGRAPHY

- Implementation in an ODA-eligible country
- Within one of the 2027 regional windows



The Lab is open to a wide range of Proponents

Finance & market actors

- Fund & asset managers
- Commercial banks
- Insurers
- Corporates
- Project developers
- Advisory firms
- Consortiums

Individuals & organizations

- Entrepreneurs
- Start-ups
- NGOs & think tanks
- Public institutions
- Development finance institutions

What is a financial vehicle?

The Lab supports financial vehicles, not individual projects or standalone technologies.

✗ NOT ELIGIBLE	✓ ELIGIBLE
Climate-tech company developing sustainable cookstoves	→ Financial vehicle providing loans for households to purchase sustainable cookstoves
Non-profit providing grants to farmers for climate-smart tools	→ Financial vehicle designed to improve financing for regenerative businesses
Company developing or installing rooftop solar systems	→ Financing facility providing loans or leases for businesses to install rooftop solar
Startup developing a technology to improve energy efficiency in buildings	→ Financing vehicle that enables building owners to invest in energy-efficiency upgrades
A project developer developing renewable energy assets.	→ A private debt fund deploying loans to project developers in renewable energy.

What a successful application looks like

Lab ideas represent the latest and greatest in climate finance

What makes a strong Preliminary Application?

Before applying: Review the Guidelines · FAQ · Lab Portfolio

BE SPECIFIC

Clearly explain the barrier, vehicle, target market, and how financing will flow.

SHOW YOUR LOGIC

Connect the market barrier → financial mechanism → private capital → climate impact.

BE HONEST ABOUT WHAT'S UNDEFINED

You don't need a finished vehicle. Identify what still needs development or testing.

SHOW WHY YOUR TEAM CAN DELIVER

Demonstrate relevant experience, capacity, and commitment to take the vehicle forward.

What makes a strong Proponent team?

Help us understand why this is the right team to develop and implement the vehicle.

1. RELEVANT EXPERIENCE

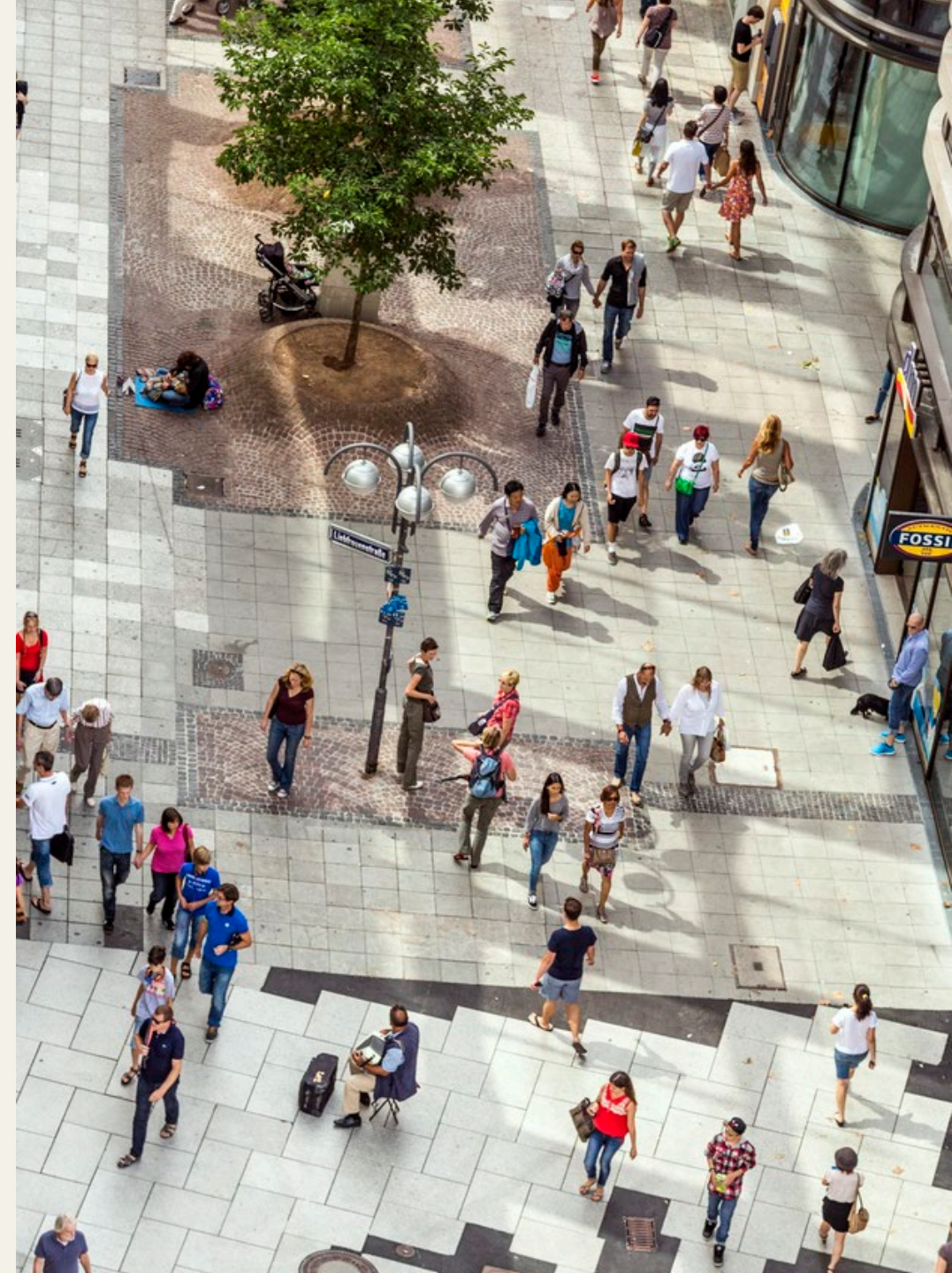
Track record of deploying capital and/or developing climate solutions.

2. CAPACITY & COMMITMENT

Ability to dedicate significant staff time, including 1-2 focal points who can work closely with CPI.

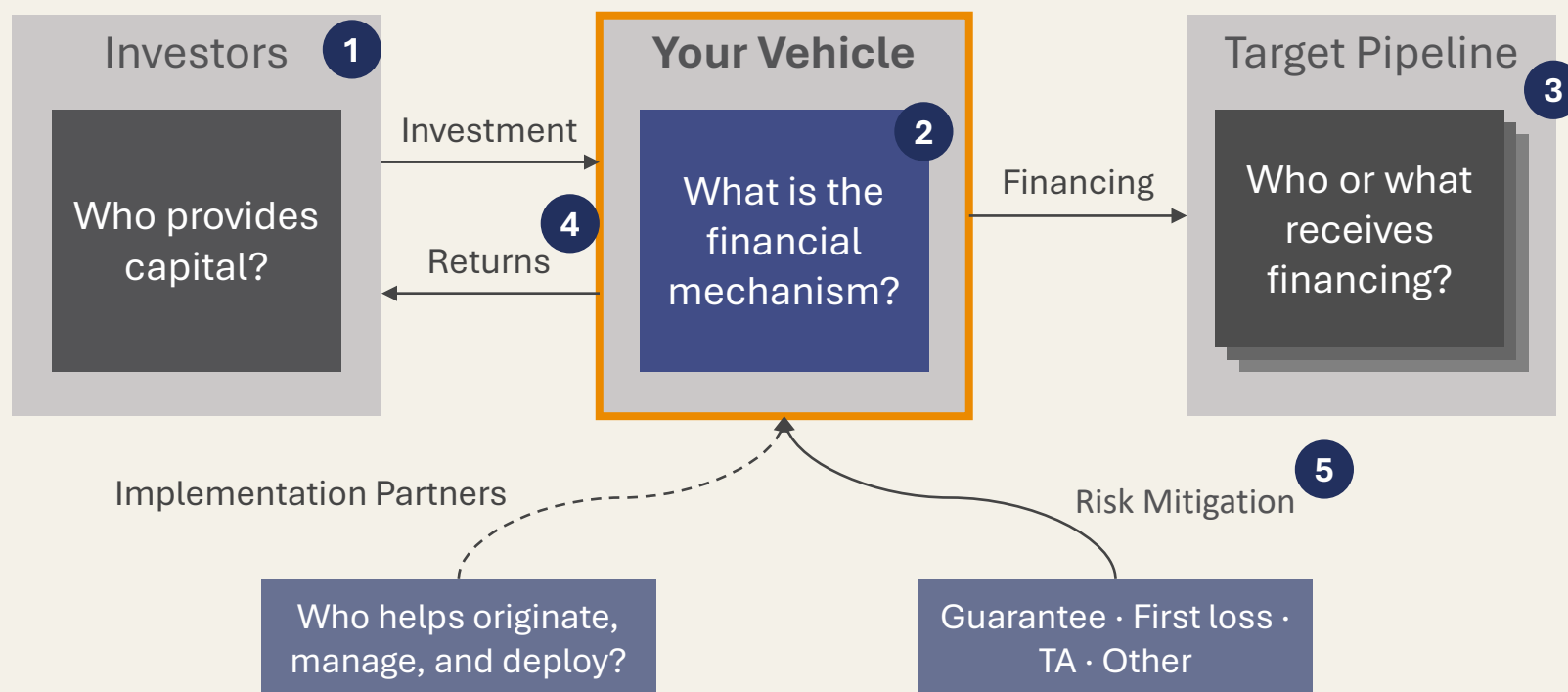
3. OWNERSHIP & DECISION-MAKING

A cohesive team with institutional support and the authority to make decisions and ultimately implement the vehicle.



Help us understand how your vehicle works

Show us the market barrier your vehicle addresses, then help us follow the flow of capital from investors to the target pipeline, and how returns flow back.

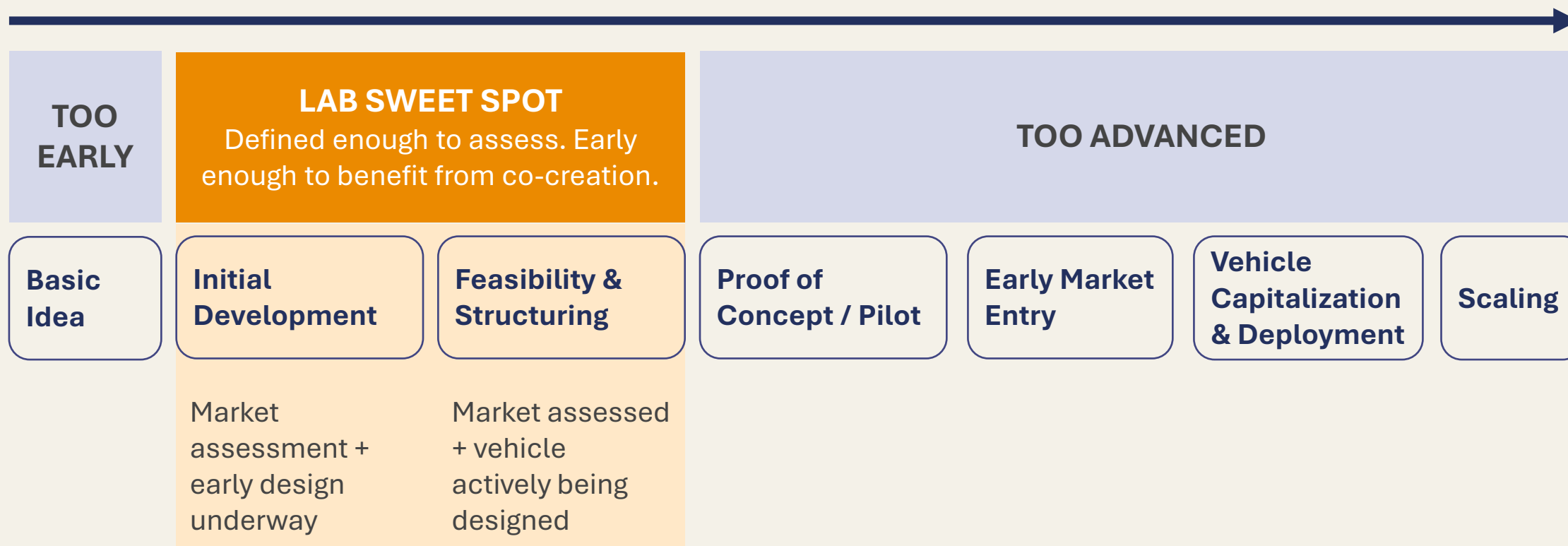


Your application should answer:

- 1 WHO** provides the capital?
- 2 HOW** does capital flow through the vehicle?
- 3 WHAT** does the vehicle finance?
- 4 HOW** does it generate returns?
- 5 WHAT** risks need to be addressed?

Is your vehicle at the right stage?

The Lab typically works with vehicles in the **Initial Development** or **Feasibility & Structuring** phases.



CoolPact Capital India Fund

Actionable

- Dedicated and capable team; established partnerships.
- Alignment with the Government of India's priorities; minimal policy dependence.

Catalytic

- Idea targets India's rapidly growing cooling market, expected to increase 10x by 2037-38.
- Easily scalable in other geographies (SE Asia, Africa).

Innovative

- Application of blended finance instruments to bridge the "valley of death" for early-stage enterprises in the cooling sector is new.

Financial Sustainability

- Fund focuses on cost-effective cooling solutions, making economic sense for India.
- Proponents' acumen and robust growth expectation for cooling in India.



Green Guarantee Company

Actionable

- Strong team, origination bank partnerships.

Catalytic

- Derisk financing for disruptive green technologies.
- Highly scalable model with global EM application.

Innovative

- Programmatic approach focusing on hard currency expands investor base, extends tenor .

Financial Sustainability

- Expect profitability at scale and higher leverage



Questions



Thank you