The Lab
Global Innovation Lab
for Climate Finance

TROPICAL RESILIENCE FUND (TREF)

SECTORS: LAND USE / AFOLU, SUSTAINABLE AGRICULTURE, CLIMATE RESILIENCE
REGION: AFRICA
INVESTMENT TYPE: CONCESSIONAL CAPITAL AND COMMERCIAL CAPITAL
ATTRIBUTE: NATURE-BASED SOLUTIONS, FOOD SYSTEMS, CARBON CREDITS, GENDER EQUALITY
SDGs:

PROPONENT: IMPACT EARTH

Tropical ecosystems face unprecedented nature loss in part due to climate change, however investments in nature historically fail to sufficiently account for climate risk. Consequently, financing for early- and growth-stage projects and ventures that both protect ecosystems and adapt to the impacts of climate change is needed.

> Debt fund investing into early and growth-stage projects and ventures in Latin America and Southeast Asia that conserve, restore, and protect biodiversity, while enhancing the resilience of investments.

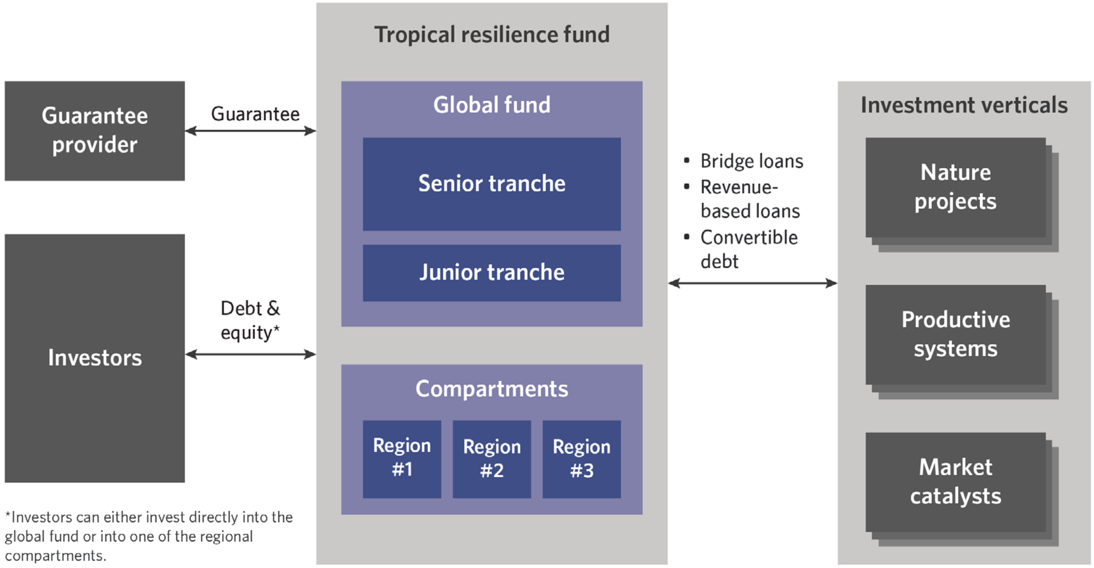
High perceived risks, long payback periods, and relatively high transaction costs have discouraged commercial and impact investors from engaging at the early and growth stages. The Tropical Resilience Fund (TREF) addresses this barrier by deploying risk-tolerant capital to projects that protect ecosystems and strengthen vulnerable value chains, supporting scalable business models that deliver strong environmental outcomes and generate tangible economic opportunities for local communities.

INNOVATION

TREF provides risk-tolerant capital to projects and enterprises that protect nature and strengthen resilience in climate vulnerable value chains. By leveraging local teams and targeting scalable solutions, TREF bridges the financing gap that has historically deterred investor engagement. It supports business models that not only deliver strong environmental outcomes but also generate meaningful economic opportunities for local communities.

IMPACT

TREF will launch with a first close of USD 30 million, beginning capital deployment in Latin America and later expanding to Southeast Asia and other select regions. With a target final close of USD 100 million, the Fund supports projects and ventures that protect tropical ecosystems, foster sustainable local economic opportunity, and build investee and local population resilience. To measure progress toward this goal, the Fund will track five core, fund-level metrics that reflect its climate, nature, and socioeconomic impacts.



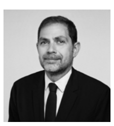
DESIGN

TREF is a USD 100 million closed-ended mezzanine debt fund designed to scale nature-positive, climate-resilient solutions. It provides revenue-based loans, convertible debt, and bridge loans to early- and growth-stage ventures and nature projects. Investors may allocate capital through the global fund or via regional compartments, such as the Amazon Basin or Southeast Asian tropical forests.

With a 12-year term and two potential one-year extensions, TREF uses a blended structure to attract commercial capital while reducing risk. Senior tranche investors are expected to include institutional investors, DFIs, and impact funds, while philanthropies and governments will anchor the junior, first-loss tranche, potentially alongside DFIs. A 70:30 senior-to-junior split.

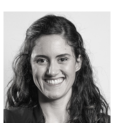
Risk mitigation will combine regional diversification, a first-loss layer, and potentially a guarantee facility applied to the portfolio or select verticals. Returns will be generated through loan repayments and equity conversions from convertible debt, with TREF targeting a net IRR of 10% while enabling ventures that strengthen ecosystems and create local economic opportunities.

TEAM

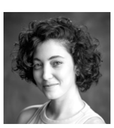


VINCENT GRADT
CO-FUNDER & MANAGING PARTNER, IMPACT EARTH
VINCENT.GRADT@IMPACTEARTH.CO.UK

NICK OAKES
CO-FOUNDER & MANAGING DIRECTOR, IMPACT EARTH
NICK.OAKES@IMPACTEARTH.CO.UK



ANDREA RESENDE
INVESTMENT MANAGER, IMPACT EARTH BRAZIL
ANDREA.RESENDE@IMPACTEARTH.COM.BR



MARIA-LAURA FLORIDO
INVESTMENT MANAGER, IMPACT EARTH BRAZIL
MARIALAURA.FLORIDO@IMPACTEARTH.COM.BR

PAUL RAMIREZ
INVESTMENT MANAGER, IMPACT EARTH PERU
PAUL.RAMIREZ@IMPACTEARTH.CO.UK

JULIA NARDY
INVESTMENT ASSOCIATE, IMPACT EARTH BRAZIL
JULIA.NARDY@IMPACTEARTH.COM.BR

INVESTMENT OPPORTUNITIES

TYPE	ROLE OF CAPITAL	AMOUNT
COMMERCIAL CAPITAL	Senior Tranche	USD 70 million
CATALYTIC CAPITAL	Junior Tranche	USD 30 million

The Lab identifies, develops, and launches sustainable finance vehicles that can drive billions to a low-carbon economy. The 2025 Lab cycle targets three thematic areas (mitigation, adaptation, and sustainable agriculture and food systems) and five geographic regions (Brazil, East & Southern Africa, India, Latin America & the Caribbean, and the Philippines). Bloomberg Philanthropies, the United Nations Development Programme, and the governments of Canada, Germany, and the United Kingdom have funded the Lab's 2025 programs. Climate Policy Initiative (CPI) serves as the Secretariat and analytical provider.